

Naveen Kumar Pendyam

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CAREER OBJECTIVE

Motivated graduate seeking a Business Development / Sales role to contribute to lead generation, client engagement, and revenue growth. Strong communication skills with the ability to understand customer needs, build trust, and convert opportunities into results.

KEY SKILLS

- Business Development, Lead Generation, Sales Fundamentals
- Client Relationship Management and Follow-ups
- Communication, Persuasion, and Negotiation
- Market Research and Customer Need Analysis
- MS Excel (Advanced), Data Handling

PROJECTS

Lung Cancer Prediction System

2025

Python, Machine Learning

github.com/nkpendyam/Lung_cancer_prediction

- Built a predictive model using real-world survey data to identify health risk patterns.
- Applied data cleaning, feature engineering, and classification techniques.
- Focused on presenting insights in a clear and understandable manner for non-technical users.

Brain Tumor Detection using Image Processing

2025

Python, OpenCV

github.com/nkpendyam/Brain_Tumor_Detection_Using_Image_Processing

- Developed an image-based system to detect tumors from medical scan data.
- Used preprocessing and feature extraction techniques to improve accuracy.
- Strengthened analytical thinking and ability to explain complex ideas simply.

Kyro Downloader Tool

2025

Python

github.com/nkpendyam/kyro_downloader

- Built a simple and efficient downloader tool with focus on usability.
- Designed user-friendly workflow to improve accessibility and experience.
- Demonstrated understanding of user needs and practical solution building.

ACHIEVEMENTS

- Gold Medalist – Inter-school Short Film Contest, Presidency University (2025)
- HTML Certification – Vikasna Tech (2024)

EDUCATION

Bachelor of Computer Applications (Information Technology)

2023 – 2026

Presidency University, Bengaluru

SGPA: 8.59 / 10

Class XII – Sri Vishnu Junior College

2021

Percentage: 93.5%

Class X – Sankriti Vidyalaya

2019

CGPA: 10 / 10

PERSONAL ATTRIBUTES

Strong interpersonal skills, self-motivated, target-oriented, adaptable, and comfortable handling communication, follow-ups, and client interactions in fast-paced environments.